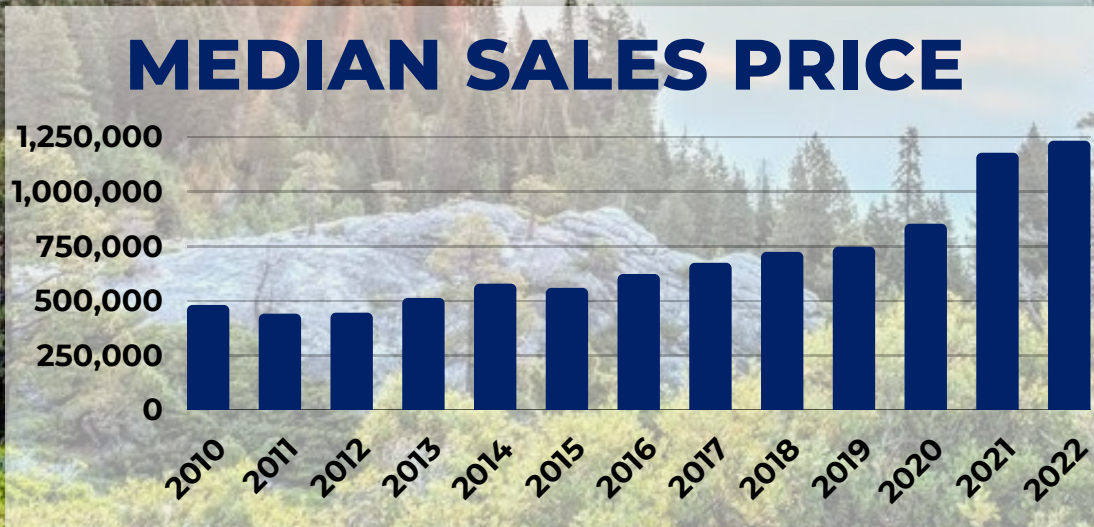


TAHOE TRUCKEE MARKET SUMMARY

SINGLE FAMILY TAHOE AND TRUCKEE

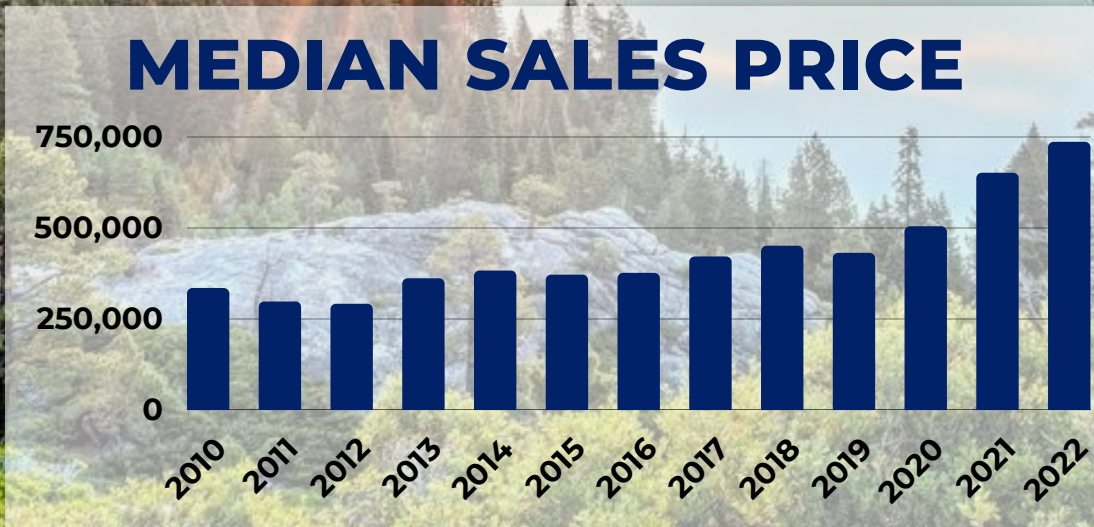
Statistics	2022	2021	% Change	2019
Units Sold	909	1,201	-24%	1,039
Sales Volume	\$1,680,906,721	\$2,123,014,897	-21%	\$1,179,307,263
Median Sales Price	\$1,230,000	\$1,175,000	5%	\$745,000
Average Sales Price	\$1,849,182	\$1,767,705	5%	\$1,135,040
Units Sold Under \$1,000,000	314	478	-34%	742
Units Sold - \$1,000,000-\$1,999,999	384	487	-21%	211
Units Sold \$2,000,000 - \$4,999,999	165	170	-3%	62
Units Sold Over \$5,000,000	46	66	-30%	24
Days on Market (Median)	14	10	40%	33
Days on Market (Average)	34	28	21%	67



TAHOE TRUCKEE MARKET SUMMARY

CONDOS & TOWNHOMES TAHOE AND TRUCKEE

Statistics	2022	2021	% Change	2019
Units Sold	246	442	-44%	356
Sales Volume	\$220,058,075	\$368,680,303	-40%	\$197,734,209
Median Sales Price	\$735,000	\$650,021	13%	\$430,00
Average Sales Price	\$894,545	\$834,118	7%	\$555,433
Units Sold Under \$1,000,000	60	115	-48%	240
Units Sold - \$1,000,000-\$1,999,999	125	229	-45%	80
Units Sold \$2,000,000 - \$4,999,999	61	98	-38%	36
Days on Market (Median)	12	10	20%	39
Days on Market (Average)	35	52	-33%	87



TAHOE TRUCKEE MARKET SUMMARY

SINGLE FAMILY SOLD NORTH SHORE AND WEST SHORE

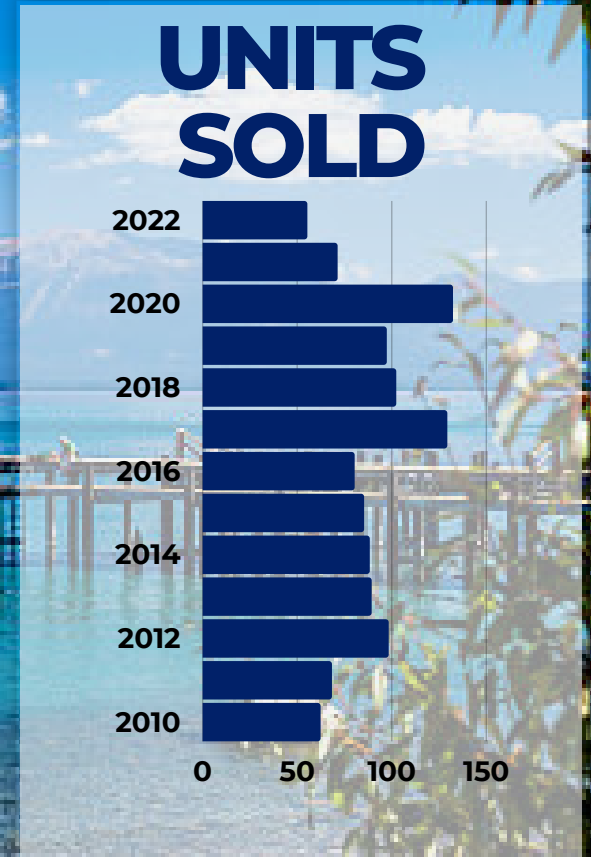
Statistics	2022	2021	% Change	2019
Units Sold	232	368	-37%	310
Sales Volume	\$413,212,082	\$685,871,516	-40%	\$357,773,798
Median Sales Price	\$1,128,000	\$1,100,000	3%	\$726,987
Average Sales Price	\$1,781,086	\$1,863,781	-4%	\$1,154,109
Units Sold Under \$1,000,000	91	155	-41%	236
Units Sold - \$1,000,000-\$1,999,999	100	149	-33%	54
Units Sold \$2,000,000 - \$4,999,999	33	41	-20%	13
Units Sold Over \$5,000,000	8	23	-65%	7
Days on Market (Median)	16	16	0%	33
Days on Market (Average)	40	35	14%	78



TAHOE TRUCKEE MARKET SUMMARY

CONDOS AND TOWNHOMES SOLD NORTH SHORE AND WEST SHORE

Statistics	2022	2021	% Change	2019
Units Sold	55	71	-23%	98
Sales Volume	\$47,964,800	\$57,700,193	-17%	\$51,724,700
Median Sales Price	\$705,000	\$645,000	9%	\$399,500
Average Sales Price	\$872,087	\$812,678	7%	\$527,803
Units Sold Under \$500,000	18	17	6%	75
Units Sold - \$500,000-\$1,000,000	24	40	-40%	13
Units Sold Over \$1,000,000	13	14	-7%	10
Days on Market (Median)	17	7	143%	39
Days on Market (Average)	35	22	59%	70

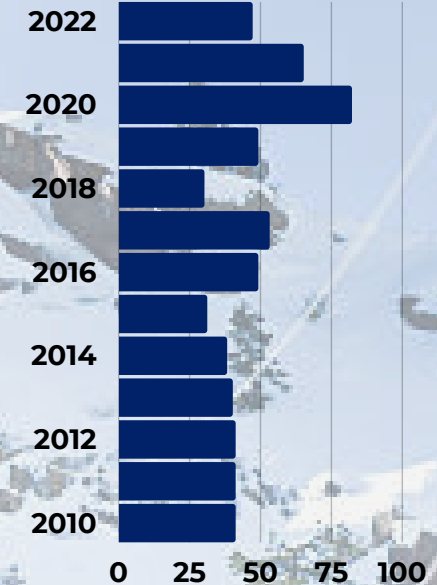


TAHOE TRUCKEE MARKET SUMMARY

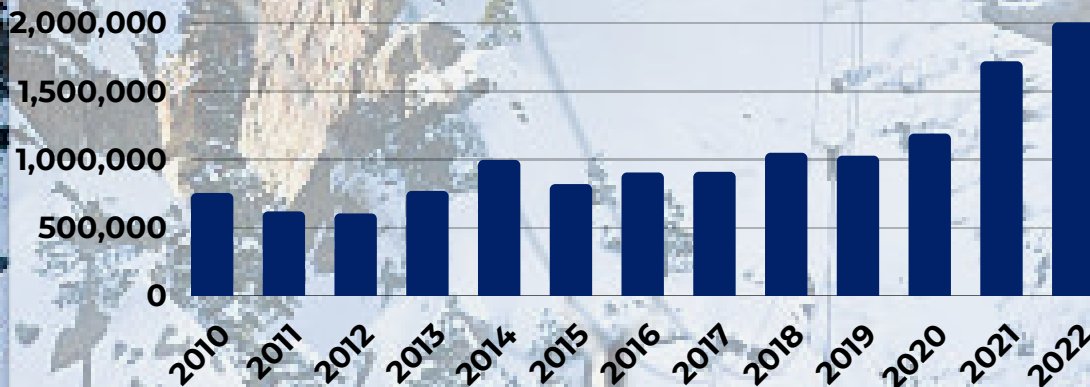
SINGLE FAMILY SQUAW ALPINE

Statistics	2022	2021	% Change	2019
Units Sold	47	65	-28%	49
Sales Volume	\$99,793,500	\$117,890,563	-15%	\$58,614,500
Median Sales Price	\$2,000,000	\$1,715,000	17%	\$1,023,000
Average Sales Price	\$2,123,265	\$1,813,700	17%	\$1,196,214
Units Sold Under \$1,000,000	6	12	-50%	24
Units Sold - \$1,000,000-\$1,999,999	17	32	-47%	21
Units Sold \$2,000,000 - \$4,999,999	22	21	5%	4
Units Sold Over \$5,000,000	2	0	undef	0
Days on Market (Median)	22	14	57%	59
Days on Market (Average)	54	59	-8%	91

UNITS SOLD



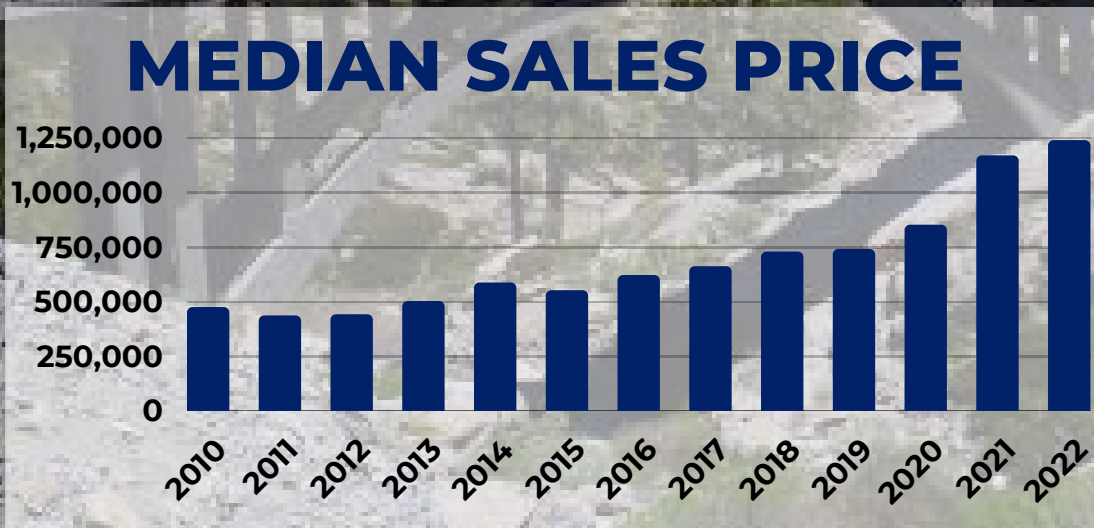
MEDIAN SALES PRICE



TAHOE TRUCKEE MARKET SUMMARY

SINGLE FAMILY TRUCKEE

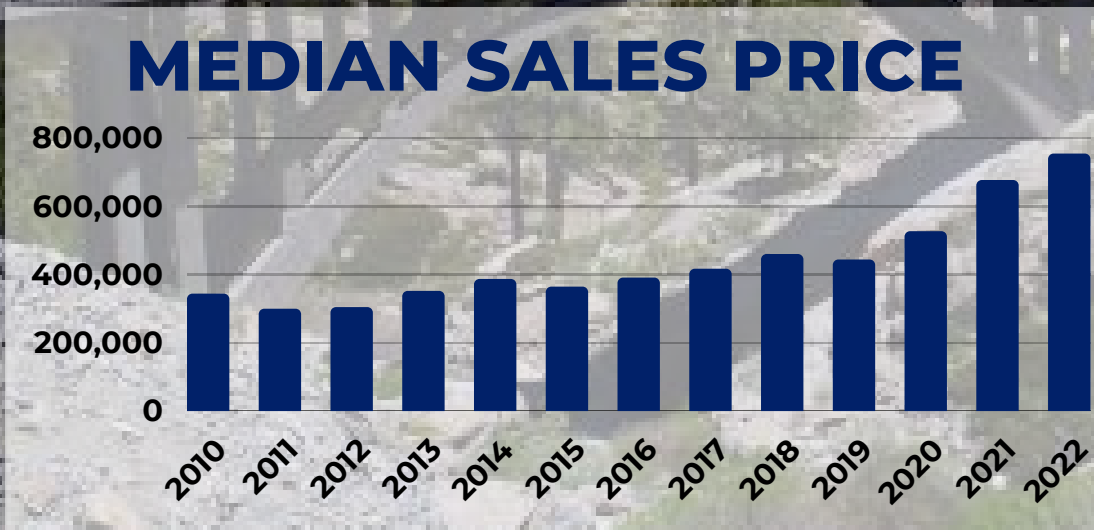
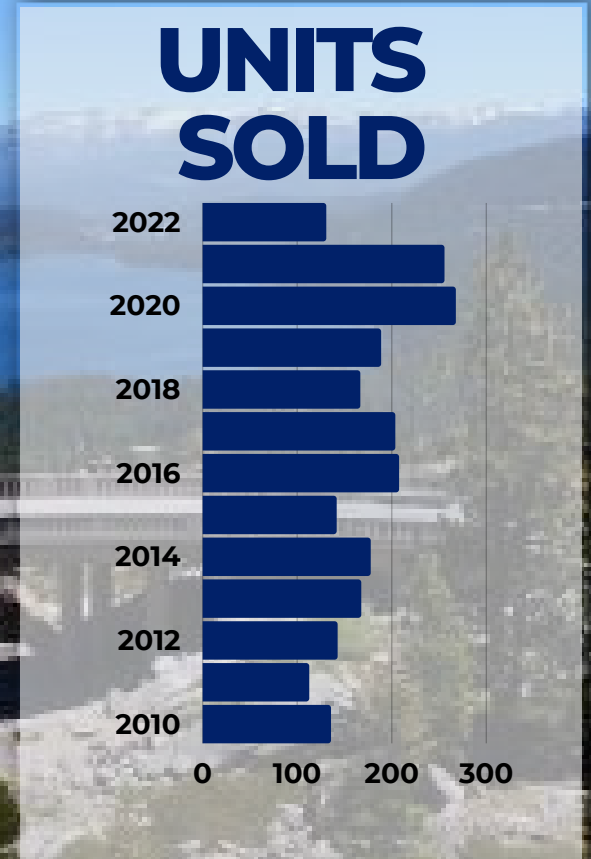
Statistics	2022	2021	% Change	2019
Units Sold	630	768	-18%	684
Sales Volume	\$1,167,901,139	\$1,319,252,818	-11%	\$763,108,965
Median Sales Price	\$1,237,500	\$1,167,500	6%	\$739,000
Average Sales Price	\$1,853,811	\$1,717,777	8%	\$1,118,928
Units Sold Under \$1,000,000	217	311	-30%	486
Units Sold - \$1,000,000-\$1,999,999	267	306	-13%	136
Units Sold \$2,000,000 - \$4,999,999	110	108	2%	45
Units Sold Over \$5,000,000	36	43	-16%	17
Days on Market (Median)	13	8	63%	31
Days on Market (Average)	30	22	36%	61



TAHOE TRUCKEE MARKET SUMMARY

CONDOS & TOWNHOMES TRUCKEE

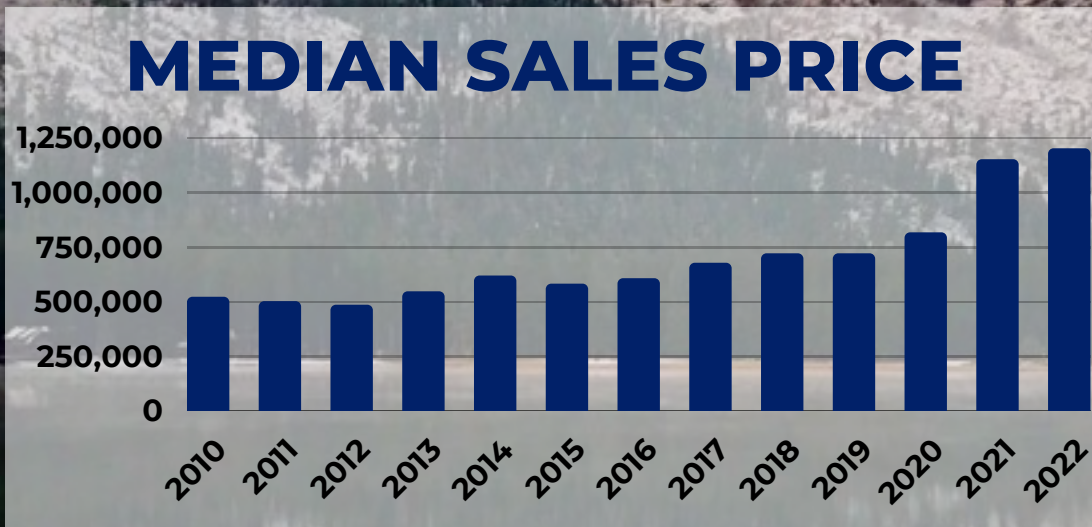
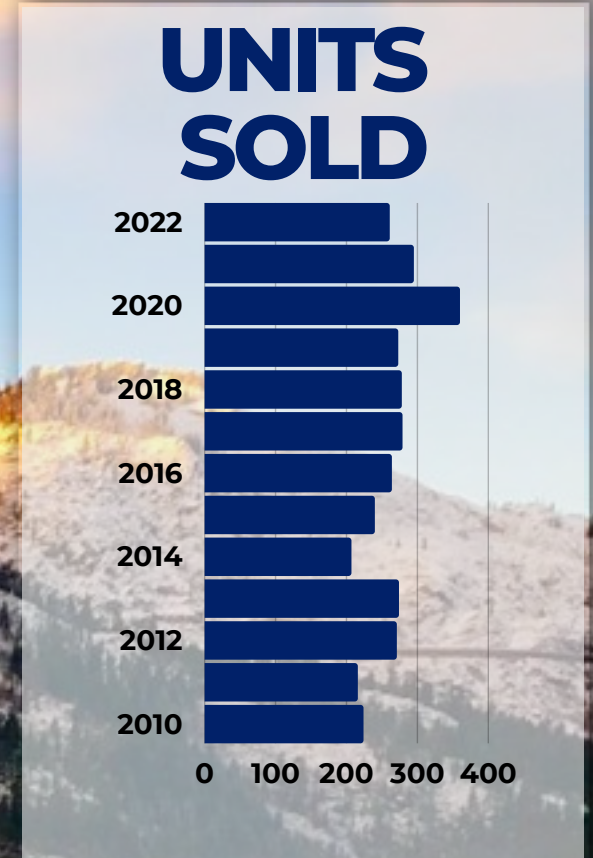
Statistics	2022	2021	% Change	2019
Units Sold	130	255	-49%	188
Sales Volume	\$123,058,772	\$228,137,098	-46%	\$108,998,759
Median Sales Price	\$752,500	\$675,000	11%	\$442,000
Average Sales Price	\$946,605	\$894,655	6%	\$579,780
Units Sold Under \$500,000	29	59	-51%	127
Units Sold - \$500,000-\$1,000,000	66	135	-51%	40
Units Sold Over \$1,000,000	35	61	-43%	21
Days on Market (Median)	10	8	25%	38
Days on Market (Average)	25	35	-29%	75



TAHOE TRUCKEE MARKET SUMMARY

SINGLE FAMILY TAHOE DONNER

Statistics	2022	2021	% Change	2019
Units Sold	260	294	-12%	280
Sales Volume	\$338,798,791	\$357,782,783	-5%	\$222,627,403
Median Sales Price	\$1,200,000	\$1,150,000	4%	\$727,500
Average Sales Price	\$1,303,072	\$1,216,948	7%	\$795,097
Units Sold Under \$1,000,000	83	111	-25%	233
Units Sold - \$1,000,000-\$1,999,999	152	166	-8%	47
Units Sold \$2,000,000 - \$4,999,999	25	17	47%	0
Units Sold Over \$5,000,000	0	0	0%	0
Days on Market (Median)	11	6	83%	22
Days on Market (Average)	27	13	108%	41



TAHOE TRUCKEE MARKET SUMMARY

CONDOS & TOWNHOMES TAHOE DONNER

Statistics	2022	2021	% Change	2019
Units Sold	40	71	-44%	66
Sales Volume	\$20,970,200	\$38,069,000	-45%	\$24,524,259
Median Sales Price	\$548,350	\$550,000	0%	\$394,000
Average Sales Price	\$524,255	\$536,183	-2%	\$371,579
Units Sold Under \$500,000	18	29	-38%	65
Units Sold - \$500,000-\$1,000,000	22	41	-46%	1
Units Sold Over \$1,000,000	0	1	-100%	0
Days on Market (Median)	9	6	50%	23
Days on Market (Average)	22	9	144%	37

